SYSPRO in the
Financial Space

SYSPRO™
Simplifying your Success

About SYSPRO

SYSPRO is an internationally-recognized, leading provider of enterprise business solutions. Formed in 1978, SYSPRO was one of the first software vendors to develop an Enterprise Resource Planning (ERP) solution. Today, SYSPRO is a global business solutions vendor, represented on six continents, and by more than 1500 channel and support partners. Over 14,500 licensed companies across a broad spectrum of industries in more than 60 countries trust SYSPRO as the platform on which to manage their business processes.

Customer focus is a core component of SYSPRO's corporate culture and is one of the key reasons why SYSPRO maintains a strong leadership position in the enterprise application market. By focusing on people and building lasting relationships with customers and partners, SYSPRO consistently excels at guiding customers through all aspects of their implementation and ongoing usage. The aim is to deliver world-class software that gives customers the control, insight and agility they need for a competitive advantage in a global economy. As such, SYSPRO provides a unique combination of robust, scalable technologies that ensure minimal risk and a high return on investment.

SYSPRO is continually developing remarkable software that simplifies operational effectiveness and keeps customers in control of their businesses. Our vision is focused on meeting customer needs today and in the future.

The most integrated, uncomplicated
and effortless business software solution
for small and medium enterprises

Five Ways You can Count on SYSPRO Financially:

One

Maintain accurate job costs
In custom-build, as well as project and service environments, job cost accuracy is essential in attaining correct pricing and profitability, as well as to assess the reliability of the quoting process. It is also essential for tracking the validity of current standard costs in standard costing environments. SYSPRO's fully integrated solution enables the capture, tracking and analyzing of job and product costs, and profitability in real-time. With SYSPRO's visibility to product cost details and profit margins, including for co- and by-products, you can evaluate job cost performance, margin analysis and pricing with confidence.

Two

Manage complex and highly variable pricing and discount structures in international markets
Whether you supply pharmaceuticals, food or other fast moving consumer goods, your pricing strategies are built to accommodate a wide variety of customer types in wholesale and retail environments. SYSPRO enables you to optimize pricing for a heterogeneous customer base, providing you with the tools to implement and manage your global pricing requirements, and to minimize the costs and effort associated with the administration of trade promotions and deductions.

Three

Maximize profitability in a low margin environment
Maximizing your profitability is only possible with an accurate picture of your costs. With operational costs consuming a high percentage of your revenues, we understand that maximizing yield and keeping strict control of costs and reducing waste in all areas of the business is essential to your on-going profitability.

Four

Plan and control capex expenditure
For corporate governance requirements, as well as cash flow and operational efficiency, it is critical to budget for capital expenditure and to forecast the requisite cash requirements. SYSPRO's Asset Capex System facilitates the creation of both broad and specific capex budgets with the latter forming a subset of the broader budget category - for example, a piece of equipment within a production cell or line.

Five

Project and manage cash flow
The effective prediction and management of cash flow requirements depends on access to reliable accurate data. SYSPRO facilitates this by providing you detailed data and a number of tools enabling you to see what cash is due for payment or collection, and when.

SYSPRO in the Financial Space

Since 1978, the SYSPRO ERP software has successfully delivered superior business solutions for thousands of mid-size manufacturers and distributors across the world. The preparation of financial information and reports is critical for any business. While many enterprise software products are strong in the areas of either accounting, manufacturing or distribution, SYSPRO excels at all three.

From the outset, SYSPRO has not only delivered core operational functionality, but has developed the financial audit trails required by CFOs and CPAs, along with the ability to generate the necessary financial statements and information in the formats required. SYSPRO also includes many features that assist with regulatory, governance, risk and compliance adherence.

One solution
SYSPRO enterprise software is an integrated business accounting system, and the flexible nature of the software allows companies to use what they need today to be successful and to expand their usage of the software as their business evolves.

Financial data is always current thanks to real-time integration between SYSPRO financial, distribution and manufacturing solutions. Financial processes can be extended to the web or integrated to other applications using SYSPRO's Integration Framework and e.net Solutions.

Tax regulations catered for by SYSPRO include the VAT and GST systems used in the world's major economies and withholding tax options. Cross-module tax return functionality facilitates easy tax compliance.

Budgeting and forecasting for different parts of the business can be managed with SYSPRO. Sales Analysis allows for the setting of sales targets to manage sales performance. Inventory Forecasting uses statistical algorithms to predict future sales and identifies those products that contribute the most in terms of sales value, gross profit, cost of sales or quantity sold.

> "Using a centralized server, we can access real-time inventory information from any of our warehouses. We can also access the bookkeeping records of our subsidiary companies, allowing our Accounting Department to stay on top of our financial health. To get the same level of information without SYSPRO, I'd need double the accounting staff."
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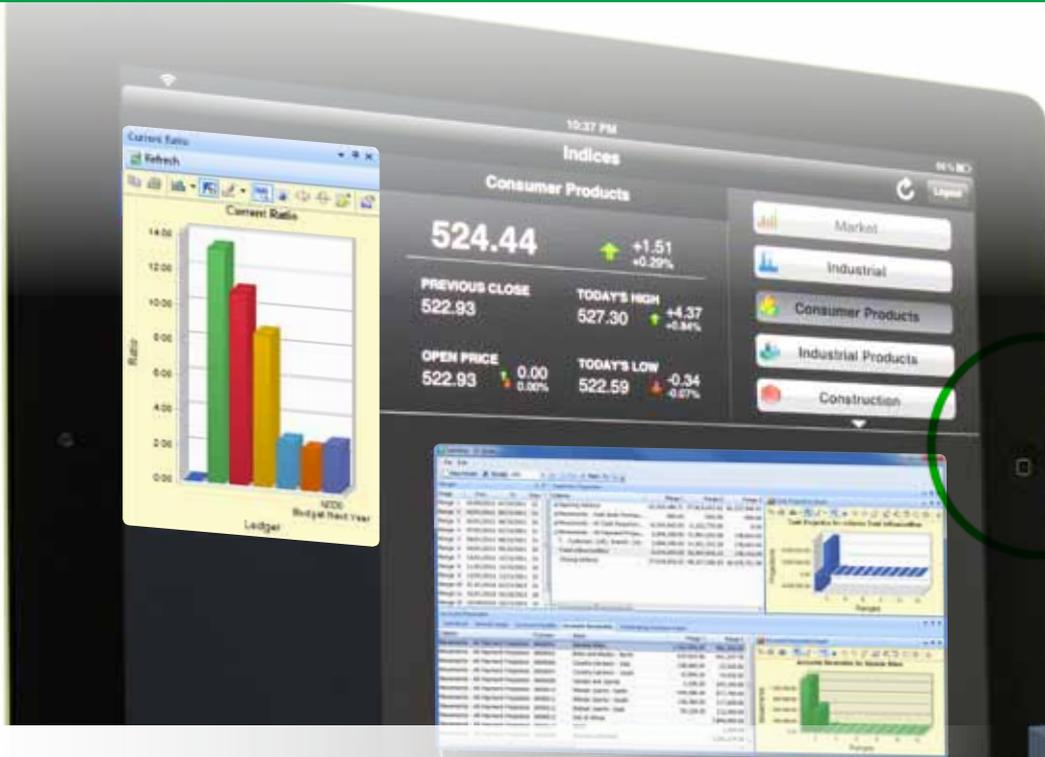> - Louis Taraborelli, President and Founder, WeighPack Systems

SYSPRO's Financial Solutions

SYSPRO's powerful financial solutions provide comprehensive financial and cost accounting functionality and controls.

Role of finance	Your business requirement	SYSPRO Financial Solution
Management Accounting	Costing	Activity Based Costing Landed Cost Tracking
	Forecasting	Inventory Optimization Cashflow Forecasting
	Budgeting	Budgeting
	Cash Flow Management	Cash Flow
Management Support	Decision support	Analytics
	Tracking KPIs	Executive Dashboards Customized Panes Financial Ratios On the go iPhone/iPad App
	Governance and risk management	Assets Register eSignatures Process Modeling Workflow
Accounting Operations	Transaction processing Payables and receivables	General Ledger Accounts Payable Electronic Funds Transfer Accounts Receivable Cash Book
	Internal reporting	Reporting Services Report Writer General Ledger Cost Analysis Sales Analysis
External Reporting	Statutory reporting	General Ledger Report Writer
	Taxes - global tax reporting and tax returns	Accounts Payable Tax Accounts Receivable Tax
Management Information Systems	Developing, implementing and maintaining systems	Process Modeling Power Tailoring Cloud

SYSPRO Solutions for Management Accounting

Costing

- Management accounting is made easy with SYSPRO's methods of inventory costing that include standard, average, FIFO, LIFO and last cost.
- Activity Based Costing and Actual Costing are additional options. So is Landed Cost Tracking, which enables greater control of all associated costs by providing visibility of imported goods through shipment trading, resulting in accurate landed costs.

Budgeting and forecasting

- Budgeting and forecasting for different parts of the business can be managed with SYSPRO. Our Sales Analysis solution allows for the setting of sales targets to manage sales performance. Inventory Forecasting predicts future sales and identifies those products that contribute the most in terms of sales value, gross profit, cost of sales, quantity sold or hits.

Financial analysis

- SYSPRO Financial Analysis comprises a set of tools that enables managers to forecast and perform what-if analysis on financial data. The tools include:
    - Cash flow forecasting
    - Financial ratio analysis
    - Budgeting and planning functionality

SYSPRO Solutions for Management Support

SYSPRO offers not only standard accounting functionality, but can also assist CFOs with governance, risk management and compliance reporting.

SYSPRO has the dashboards, key performance indicators and measurements to assist with making accountability part of the corporate culture in a mutually-beneficial way, that has a positive impact on the bottom line.

Enterprise performance management
- SYSPRO financials enable enterprise performance management in the form of dashboards and analytics, boardroom-quality reporting plus cash flow reporting and forecasting. These features provide real-time, at-a-glance visibility of all aspects of the organization.
- SYSPRO Assets Register provides up-to-date, real-time information regarding the value of all assets within the organization.

Worklow management
- SYSPRO Workflow Management provides increased business process visibility and real-time visual monitoring with the capability for continuous process improvement.

Process management
- SYSPRO Process Modeling (SPM) provides a model-driven architecture that supports management by aligning IT with company strategy and business objectives. SPM improves governance and risk management by:
  - Giving a clear understanding and transparency of operations, processes and systems across the organization.
  - Standardizing and recording processes as they evolve.
  - Providing a central repository for all changes, whether at business, process, or system level, that can be used for auditing and compliance validation.

" We are thrilled with the facilities this software brings to the whole organization. We are already experiencing tremendous cost and efficiency savings and anticipate a fast return on our software investment.

- Jason Armitage, Finance Director, Black Cat Fireworks "

SYSPRO Solutions for
Accounting Operations and Reporting

- The General Ledger module includes a powerful Report Writer that accommodates a range of reporting requirements from quick reports for internal reporting purposes to boardroom quality reports which fulfill statutory requirements.

- The bread-and-butter transactions of payables, receivables and general ledger are seamlessly integrated into the inventory, sales and procurement modules. Tax regulations catered for by SYSPRO include the VAT and GST systems used in the world's major economies with advanced geographic logic and withholding tax options. Cross-module tax return functionality facilitates easy tax compliance.

Efficiency

Quality

Speed

Cost

SYSPRO and Compliance with Accounting Standards and Regulations

SYSPRO adheres to International Accounting Standards (IAS) and can assist you in implementing tighter control and regulation, through a number of powerful features, thereby helping you to protect the rights of your business stakeholders.

SYSPRO financial solutions and reporting services give companies comprehensive functionality to support GAAP, International Financial Reporting Standards (IFRS) and **local regulations** around the world. This enables enterprises to adhere to complex accounting standards, meet the requirements of capital and financial markets and ensure the reliability and transparency of their financial reporting.

Our development team constantly monitors the business environment to determine the latest trends and imminent legislation changes. In terms of business processes, we aim to give our customers a competitive edge by allowing them to use the latest thinking in business management and best practice.

At SYSPRO, we try to simplify the compliance process for our customers by removing obstacles to compliance in our software and by adding new functionality. For example, SYSPRO Electronic Signatures helps organizations comply with parts of Sarbanes-Oxley; and the XML output of the General Ledger Report Writer, if set up correctly, allows customers to produce their financials in XBRL.

SYSPRO's Electronic Signatures gives you the tools to meet the Sarbanes-Oxley requirement for the creation of detailed audit logs of who is doing what in your ERP system. Not only do the Electronic Signatures features enable logging of all activity in SYSPRO, but they also give you the tools to define rules around who is allowed

to process specific transactions and under what conditions. Electronic Signatures also enable you to configure notifications and other triggers to be fired off in the case of specific events. This improves transparency and accountability in business transaction processing, giving you strict authorization and access control at a granular level in addition to SYSPRO's general system security. Role Conflicts are another Sarbanes-Oxley target area for which SYSPRO provides controls, giving you a customizable template to help you define and report on such conflicts within the system.

SYSPRO's Assets Register solution allows for a variety of depreciation methods, models, basis and start dates, as well as enabling you to temporarily suspend depreciation of an asset, if required. Master/sub-asset functionality allows depreciation of assets and their components at different rates. The Capex system allows for the capitalization of all the costs incurred in the creation/dismantling or refurbishing of an asset through integration to purchase orders, jobs and the cash book. Comprehensive auditability of your assets is facilitated through a number of reports and queries, as well as the Asset Count feature.

SYSPRO's powerful General Ledger query enables you to drill down from the ledger to original source transactions. General ledger journal authorization enables distributed journal input with centralized checking, authorization and posting, thereby enhancing transactional integrity. In addition, other SYSPRO features, such as the revaluation of outstanding accounts payable and accounts receivable foreign invoices at an appropriate exchange rate, contribute to IAS compliance.

Reporting features in SYSPRO are extensive, including the ability to output reports and documents in many different formats or standards, such as XML. Full audit trails are provided for all master data changes, as well as for all financial transaction activity in the system at sub-ledger and general ledger levels. Transaction history reporting is available throughout the system, along with online archiving of data and reports.

You can produce secure PDF format stationery, such as invoices, purchase orders and statements for electronic transmission using SYSPRO Reporting Services (SRS). With SRS, you can produce exception, financial and boardroom-quality operational reports directly from your integrated data. In addition, SYSPRO Analytics gives you real-time dashboard capability that enables informed decision-making and the highlighting of inconsistencies.

Adherence to stringent EU/MHRA/FDA/TGA/HACCP* regulations in terms of traceability and recall procedures in industries such as food and pharmaceuticals is facilitated by SYSPRO's lot traceability and serial tracking features, including the ability to trace from source to finished product batches and vice versa. Furthermore, SYSPRO's extensive security and customization features enable you to fine-tune the protection of your data to meet validation requirements laid down by compliance bodies such as Good Automated Manufacturing Practice (GAMP).

> " SYSPRO was chosen because of its accounting strength and because it's diversified enough to be widely used in distribution and manufacturing applications.
>
> - Ross Holdbak, Director of Change Management, Magnacharge Battery Corporation "

* EU   – European Union
   MHRA   – Medicines and Healthcare Regulatory Agency
   FDA   – Food & Drug Administration
   TGA   – Therapeutic Goods Administration
   HAACP – Hazard Analysis & Critical Control Points

" SYSPRO has enabled us to do more with the same number of people, and without it we probably would have needed more staff. Because the system has supported our expansion, we have benefitted from greater profits. It has therefore proven itself as an essential part of our investment in the company.

- John Wells, Managing Director, AJ Wells

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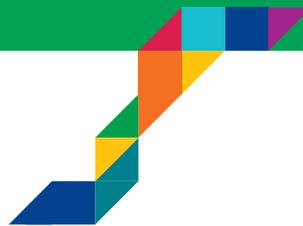Email: info@us.syspro.com

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